

Justin R. Reid

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OBJECTIVE:

To attain a management position at a thriving company in a competitive industry that enables me to showcase my experiences in sales, marketing, and business development.

EDUCATION:

BACHELOR OF ARTS – Business/Technical Writing

May 2005

University of Delaware, Newark, Delaware

SKILLS:

Communication
Customer Service
Marketing

Networking
Planning
Sales

EMPLOYMENT:

Senior VP

Reid Sports Tours, Washington, DC

July 2015 – present

- Oversees daily operations.
- Markets tour company to youth sports clubs.

Business Manager

Comfort Keepers Assisted Living Facilities, Arima, Trinidad

August 2014 – present

- Responsible for supervising company activities and employees. Oversaw the day-to-day operations as well as marketing, sales, and production for seniors in need of nursing care. Built partnerships with other assisted living facilities as well as relationships with various Government health care providers.

Managing Partner

Reid Investments, Greenbelt, MD

January 2014 – present

- Manages a portfolio consisting of businesses in Sports and Entertainment, Finance, Real Estate, and Health. Oversees the financial and investment department. Seeks new business partnerships and opportunities to grow the portfolio.

Owner/Director of Operations

QuickFeet Soccer Training, Greenbelt, MD

January 2006 – Present

- Assuming all roles and responsibilities of the Director of Operations for a youth soccer company in the Washington, DC area. Duties include but not limited to: overseeing all departments and aspects of the business from administration, finance, marketing, and sales. Manages company expansion through various new markets. Seeks new partnerships and contracts to help expand the growth of the company.

AFFILIATIONS/ACTIVITIES:

Wreaths Across America (December 2015 – present)

National Soccer Coaches Association of America (January 2012 – present)

Charity Focus (Volunteer) (June 2004-June 2005)

Community for Creative Non-Violence (“CCNV”) (November 1990-present)